



# Northeast Products and Services

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September 5, 2017

Jacksonville Waterways Commission  
City Hall at St. James Building  
117 W. Duval Street, Suite 400  
Jacksonville, FL 32202  
Attention: Mr. Garrett N. Barket

Subject: **BoardSafe** Adaptive Kayak Launch Q17 - 127

We are pleased to submit our proposal for manufacturing and delivering one complete **BoardSafe** Adaptive Kayak Launch. We are also providing pricing information for optional accessories and services. All work will be completed in accordance with the following work scope and specifications.

## Work Scope and Specifications

### Floating Dock

- The dock will measure 20-feet by 8-feet.
- The dock will be **BoardSafe** brand, 50 series, Grade 6061 aluminum.
- Decking will be composite (either gray or brown).
- 12-inch plastic encapsulated flotation will be provided.
- A hinge will be located at the gangway connection point.
- A Toe-Kick will be provided for the perimeter of the floating dock.

### Gangway

- The gangway will measure 4-feet by 20-feet.
- The gangway will be **BoardSafe** MD series.
- All components will be Grade 6061 aluminum
- The handrail will be located at 42-inches
- An intermediate handrail will be located at a height of 34-inches.
- A Toe-Kick will be included.
- A hinge will be located at the top and bottom of the gangway.
- The gangway will be supplied with supplemental flotation at the bottom of the gangway.

- A hinged mounting angle will be provided for the top mounting of the gangway.
- Supplemental flotation will be installed at the bottom of the gangway.

**Kayak Chute**

- One (1) 4-foot by 20-foot kayak chute will be provided.
- Hinge pins will be supplied for the top and bottom attachment.
- Slide pads on the cradles will be composite decking.
- Supplemental flotation will be installed at the bottom of the Kayak Chute.

**Kayak Launch**

- One (1) 8-foot by 20-foot kayak launch will be provided.
- One (1) kayak roll cage will be provided.
- One (1) overhead grab bar will be provided.

**Boarding Bench**

- One (1) boarding bench with retractable seat will be provided.

**Pricing**

- All components as listed above.....\$30,000.00
- Delivery to Jacksonville, FL.....\$2,500.00

**Payment Terms**

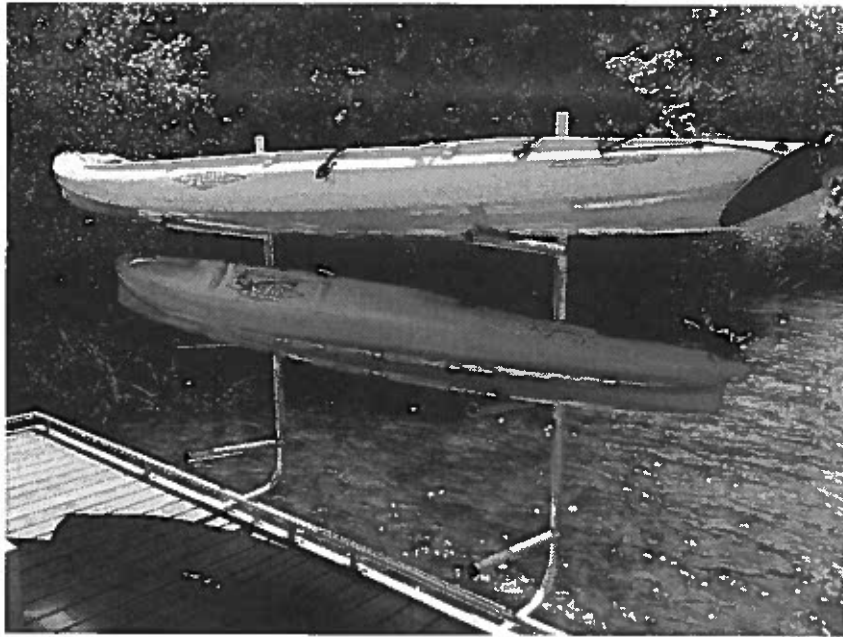
- 50% deposit at time of order placement
- Balance due one week prior to shipping.

**Optional Accessories and Services (not included in base price and specifications above)**

- Additional 8-foot by 20-foot floating dock..... \$6,400.00
- Aluminum Railing provided for perimeter of floating dock.....\$75/ foot.
- Aluminum Bench with composite decking seat and back.....\$450.00



- Aluminum "bolt-on" Kayak Rack – 2 Kayak.....\$325.00
- Aluminum "bolt-on" Kayak Rack – 3 Kayak.....\$375.00



- Stand Alone Kayak Rack kit- 6 Kayak.....\$800.00 each / 5 or more \$750.00 each (assembly required)



- Services

- Installation of **BoardSafe** Adaptive Kayak Launch..... \$6,000.00
- Installation Supervision of **BoardSafe** Adaptive Kayak Launch (if Launch is being installed by customer's work force).....\$1,200.00

Miscellaneous

- The concrete bulkhead is to be installed by others and is not included as part of this proposal.

We appreciate the opportunity of providing you with the above price quotation and hope to have the pleasure of supplying the **BoardSafe** Adaptive Kayak Launch. Please let us know if you have questions or require additional information.

Very truly yours,

Scott Tihansky  
Northeast Products and Services, Inc.

[www.boardsafedocks.com](http://www.boardsafedocks.com)



*BoardSafe Adaptive Kayak Launch (base system shown with no accessories)*